
ANSWER KEY

Unit 5**A**

deal with (a lot of different people / lawyers)

~~develop~~

well-paid (if you make enough sales)

~~insecure~~

stressful (because clients are stressed)

sort out (contracts)

varied (because in office and take clients out)

~~in charge of~~

care for (people who are dying)

pressure (work under pressure / stressful)

D

- 1 Let me practise
- 2 as I said
- 3 depends on the economy
- 4 responsible for
- 5 I haven't finished
- 6 it can be
- 7 Obviously
- 8 I give up
- 9 I'm involved in
- 10 quite rewarding

VIDEO SCRIPT

Yvonne I deal with a lot of different people and help them sell something. It's very ...
Nicholas OK, I know what it is!
Yvonne Too quick! Wait. Let me practise the language and then you can guess.
Nicholas OK.
Yvonne So, anyway, it's very competitive, because there are a lot of other people doing the same job. If you make enough sales it can be well-paid, but as I said, it's quite competitive so you don't always and it depends on the economy. Sometimes it's very difficult. Also, often the clients are very stressed so it's stressful for me. I'm also responsible for sorting out contracts and dealing with lawyers ...
Nicholas Can I guess now?
Yvonne No, I haven't finished. I'm in the office quite a lot, but I also take clients out, so it's all quite varied.
Nicholas It's a ...
Yvonne Wait! Although it can be a bit boring if no-one wants to buy or sell, because of the economy.
Nicholas Now?
Yvonne Yes.
Nicholas You're in sales!
Yvonne Obviously! What kind?
Nicholas You're a sales rep!
Yvonne No!
Nicholas What do you mean, no? You sell things.
Yvonne Well, yes – for people! A special thing.
Nicholas I've no idea. I give up!
Yvonne I'm an estate agent. Duh!
Nicholas OK, my turn. OK? I care for people who are dying. I'm involved in medicine. I work in a hospital. It's quite rewarding and quite stressful. And I work under pressure. And it's well-paid. And I cut people open.
Yvonne OK. I think I can guess that one! You're a surgeon.
Nicholas OK. Your turn.